#### OCTOBER 2024

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## **etEffect** BUILT FOR BUSINESS CELEBRATING 20+YEARS

## **LIGHTS OUT FOR BUSINESS:**

## Resiliency Amid Internet Outages

## **TRIVIA**

No longer just an anti-alien tool, what product did rapper M.I.A. launch in her new company, Ohmni?



A. Pocket-Size Laser B. Magnetic Tent C. Tin Foil Hat **D.** Bluetooth Sound Wave Generator

## THE PUMPKIN PLAN

#### By Mike Michalowicz

The Pumpkin Plan, by Mike Michalowicz, is a must-read for smallbusiness leaders wanting to carve out a niche and grow their business



effectively, especially during the bustling holiday season. Michalowicz presents a straightforward, actionable strategy to cultivate a remarkable business by focusing on top clients and eliminating unprofitable ones. The book is filled with practical advice and real-world examples, making complex business concepts easy to understand and implement. His engaging storytelling and clear, step-by-step approach provide a refreshing take on business growth. This book is a valuable resource for any small-business owner looking to streamline operations, maximize profits and achieve sustainable success.

Answer: C. Despite its name, it's actually made of a copper-nickel shielding" fabric and claims to deflect WiFi and 5G electromagnetic wave



It's tempting to blame the Internet provider when the Internet goes out. Unfortunately, outages happen. Pointing fingers at vendors won't change that. Instead, the solution must come from within.

#### What's Going On With Internet Connectivity

In July, a global Internet outage forced millions of computers offline, including at major airlines, banks and hospitals. The root cause of the disruption was a single software update deployed by cyber security firm CrowdStrike.

Cyber security reporter Brian Krebs famously described the Internet as "held together with spit and baling wire." It's easy to forget that the Internet, like other tech, is evolving and complex. It connects countless systems and devices globally, creating a web of dependencies. A disruption in one part of the network can ripple through and affect other systems, as seen with the CrowdStrike update. Internet outages can have serious financial and security consequences, so preparing for an outage is crucial.

#### **Resilience Comes From Within**

After an outage, you may be tempted to fire your services provider. However,



Catchpoint CEO and co-founder Mehdi Daoudi explained in an interview with Tech Brew that it's not a good solution (unless they prove unreliable). Daoudi said that after an outage, it's better to work with your vendors to figure out what went wrong and how to be better prepared. Some companies have hired chief resilience officers, but the title doesn't matter as much as having a leader in your company who spends time thinking about resiliency.

"It's important that companies embrace resiliency and reliability. How? By encouraging the learning from failures, by not firing," Daoudi told Tech Brew. "What did we learn from this outage? What can we do to strengthen our postures going forward?"

The Internet is complex, and outages happen. To safeguard against the inevitable, businesses must cultivate resilience internally and proactively collaborate with Internet vendors to avoid damaging consequences.

## **Cyber-Security Tip**

#### Is this request really from the boss?

Here's a common scam: you get an e-mail from the boss (or your spouse, parents or other trusted person) asking you to send them a copy of employee pay stubs, tax information or other files with confidential data such as social security numbers in them, or they're asking you to transfer or ACH payment to a vendor or a different bank account.

## The problem: even though it is coming from an e-mail address of someone you know and trust and looks legit, there's a chance it could be a scam. Hackers can intercept e-mail messages and modify them.

If you ever get this kind of request, double-check by calling that person to confirm. And even if it turns out to be a legitimate request, you should never send confidential information like social security numbers (or attachments with this information inside them) without taking precautions to password-protect and encrypt the

message first.

Payroll Warning: Heads up if you work in HR or process payroll - hackers are very interested in getting you to send employee payroll to the wrong bank accounts. Be on high alert for employees asking you to update their banking information. Make sure to confirm the change request by phone and do not call any phone numbers in the e-mail that was sent to you.

Bottom line: verbally confirm all requests involving money or sensitive data.

This monthly publication is provided courtesy of David Rounds, CEO of NetEffect.



An IT service provider based in Las Vegas, NetEffect is a trusted partner for small and midsize businesses, offering expert cyber security preparedness. With 170+ 5-star Google reviews, it's an award-winning company with over two decades of experience.

#### It's Open Season For Shopping Scams

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## Insider Tips To Make Your Business Run Faster, Easier And More Profitably



best prevention, we're covering the six most common shopping scams this time of year and how to avoid them.

Thanks to cybercriminals, what should be a season of festive shopping is now dangerous for consumers. According to the Federal Trade Commission, shopping scams were the second-worst type of scam in the US in 2023. And online scams are at their worst during the holidays. According to TransUnion's 2022 Global Digital Fraud Trends report, there was a 127% increase in daily fraud attempts

between November 24 and 28 compared to January 1 through November 23.

SHOPPING

**HOW TO** 

**SCAMS AND** 

**AVOID THEM** 

Due to the high volume of shopping activity during the holiday season, cybercriminals don't have to work hard to find potential victims. But it's not simply volume that contributes to the rise in attacks; consumers take more risks during the holiday season. According to Norton's 2022 Cyber Safety Insights Report, nearly one in three adults (32%) worldwide admitted to taking more risks with online shopping closer to the holidays. Lastminute shopping pressure or excitement around scoring big deals results in common mistakes, including clicking on unverified links, using public WiFi for transactions and ignoring website security red flags.

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#### Las Vegas Business IT Journal

#### ...continued from cover

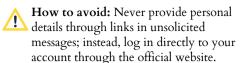
Cybercriminals expect shoppers to make mistakes, and they have tried-and-true tactics for stealing your money. Watch out for these six scams that appear this time of year, and protect yourself this holiday season.

#### **6** Common Scams During Black Friday And Cyber Monday And How To Avoid Them

- Fake Coupons: Scammers distribute fake coupons promising steep discounts. These coupons are often shared via e-mail, social media and fake websites designed to mimic legitimate retailers. Remember: if it feels too good to be true, it probably is.
- How to avoid: Always verify a coupon by checking the retailer's official website or app, and avoid clicking on links in unsolicited e-mails.
- Phony Websites: To steal personal information, fake websites mimic legitimate online stores using similar logos, branding and URLs that are only slightly different from the official sites.
- How to avoid: Check for secure website indicators such as HTTPS and a padlock

icon in the address bar. Read reviews and quickly search the website's legitimacy before making any purchases. Pay attention to the URL for any unusual characters or misspellings.

- Fake Delivery And Nondelivery Scams: Scammers send fake delivery notifications or claim a package is undeliverable to trick you into providing personal information.
- How to avoid: Track orders directly through the retailer's website or app. Avoid clicking on links in suspicious messages, and be cautious of unsolicited delivery notifications.
- Fake "Order Issue" Scams: E-mails 4 claiming a problem with your order and asking for personal details are common. These messages often look like they come from well-known retailers.
- How to avoid: Contact customer service /!\ directly through the retailer's official channels to verify any issues, and avoid providing personal details through links in unsolicited messages.
- Account Verification Scams: 5. Scammers send e-mails or texts asking you to verify your account information. These messages often include links to fake login pages.



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Gift Card Scams: Scammers offer • discounted gift cards or request payment via gift cards. Once the card numbers are provided, the scammer uses the balance, leaving the victim with a worthless card.

How to avoid: Purchase gift cards directly from reputable retailers and never use them as a form of payment to unknown individuals.

#### Avoid Scams And Create A Safer Shopping Experience

Nothing will kill the holiday shopping spirit like \$1,000 worth of fraudulent charges on your credit card or gifts from phony sites that never arrive. Cybercriminals take advantage of the festive shopping rush, and consumers' tendency to take more risks during this time only amplifies the danger. By verifying sources, checking website security and avoiding unsolicited



## **FROM HERO TO ZERO TO HUMAN:**

## LANCE ARMSTRONG'S **ADVICE FOR BOUNCING BACK FROM BIG MISTAKES**

Former professional cyclist Lance Armstrong was widely celebrated for his seven consecutive Tour de France victories from 1999 to 2005. A cancer survivor and elite athlete, he was a hero to many. However, in the early and mid-2000s, his career was marred by a highly publicized doping scandal. The United States Anti-Doping Agency stripped Armstrong of his titles and banned him from professional cycling for life after concluding he had used performanceenhancing drugs throughout his career.

Armstrong's public mistake cost him over \$100 million, his career, his reputation and many friends. But he chose not to curl up in the fetal position and lose what he still had left: his wellness, lifestyle and family. He embraced his mistake, eventually rebuilding his professional and personal life. Today, Armstrong is an entrepreneur, philanthropist, podcaster, author and speaker who is open about what it took to go from hero to zero to human. At a recent industry conference, Armstrong spoke to entrepreneurs about how he survived his downfall and rebuilt a career and life he's proud of.

#### **Choose An Authentic** Path Forward

After being banned from professional cycling, losing endorsements and many personal relationships, Armstrong felt he had three choices: lie down and give in to the suffering, retain some of his endorsements by becoming the face of anti-doping campaigns or try to rebuild on his own. He chose the latter. "Antidoping wasn't my life's work, and it never will be, so I chose a more renegade path," he explains. "It took longer, but I walk my path every day, I'm glad I chose the path I did."

Armstrong focused on his passion for investing, including early-stage investments in companies like Uber and DocuSign, which eventually paid off in spades.

his path forward.



# important routines like cycling and on that."



After he had admitted his mistake, Armstrong lost half his friends and working relationships. Still, close friends and family remained. "As much as that sucks, you see these folks who are like, 'I'm here right now. Now we go. Now we rebuild," Armstrong recalls. "I think that's the most important thing: if there are ever any headwinds working against you, that team of folks around you has to be the right team. People are everything."

#### Unfortunately, That Excuse Doesn't **Replenish Your Bank Account, Resolve** A Data Breach Or Erase Any Fines And Lawsuits.

#### It's coming ...

- That day a hacker steals critical data, rendering your office useless...
- That day your bank account or credit card is compromised...
- Or that day your customers' private lives are uprooted...

Cybercriminals and hackers are constantly inventing NEW ways to infiltrate your company, steal your assets and disrupt your life. The ONLY way to STOP THEM is this:

### You Must Constantly Educate Yourself On How To Protect What's Yours!

Now, for a limited time, we have the perfect way to help reduce your risk and keep you safe! Simply sign up to receive our FREE "Cyber Security Tip of the Week." We'll send these byte-size quickread tips to your e-mail inbox. Every tip has a unique and up-to-date real-world solution that keeps you one step ahead of the bad guys. And because so few people know about these security secrets, every week, you'll learn something new!



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shopping

experience

this season!





"It's one of those new Instant Cauldrons. You put a kid in here with some eye of newt and an hour later it's the best thing you've ever eaten."





Authenticity in his personal life was essential, too. "We all live these interesting lives, and it's just a big canvas. At the end of the day, we get to look at the painting and say, 'What do you think? How are you, Lance, as a friend? How are you as a father? How are you as a husband?" he says. Working on being a good father, partner and friend kept him focused on

#### **Maintain Wellness**

Despite the upheaval, Armstrong maintained swimming, and maintained the rhythm of staying healthy and focused. Still, the experience was traumatic. "I had to do a lot of work to remedy that," he explains. "I'm talking deep work, trying to understand early life, early career, the downfall, where we go from here.... I've devoted a ton of time

#### Lean On Your People

## HAUNTED **SMARTWATCHES**

It's Halloween, and Apple Watch users are getting a bit of a scare. "Ghostly" taps, swipes and calls are happening on smartwatches without physical touch. It's either their late great-granny trying to say hello from the afterlife, or... it's a glitch. Apple is leaning toward the latter. MacRumors shared an internal memo stating, "Some customers may report their Apple Watch Series 9 or Apple Watch Ultra 2 is experiencing false touches on their display." Sometimes. these phantom activities prevent users from entering their passcode. If you experience "ghost" glitches on your smartwatch, Apple recommends restarting your device and keeping your software up-to-date.



### WHATS NEW

Extending our deepest gratitude to our clients as we celebrate surpassing 170 **FIVE STAR Google Reviews!** Our team truly values your feedback and we couldn't be happier that we are earning your stars!

